Information for Broadband Satellite Service (BBSS) License Applicants

Issued by CITC on / / (H); / / (G)

Note: The Arabic version of this document shall be the official version and shall prevail over the English translation.



1 Introduction

- 1.1 Broadband satellites provide broadband services to end-users. Such satellites are operated by service providers authorized by a number of countries and coordinated through the International Telecommunications Union (ITU).
- 1.2 Pursuant to the Telecommunications Act and the Bylaw, the Communications and Information Technology Commission (CITC) is authorized to regulate the Information and Communications Technology (ICT) sector in the Kingdom of Saudi Arabia (KSA). CITC issues Type B Class Licenses for the provision of Broadband Satellite Services (BBSS) in the Kingdom.
- 1.3 The General and Special Conditions for this BBSS license can be found on CITC's website.

2 BBSS License Applications

2.1 Requirements

- 2.1.1 BBSS providers require access to scarce frequency spectrum resources. The Statutes permit CITC to limit the number of licenses to ensure the efficient use of limited spectrum. Applicants must determine the spectrum required from these scarce resources and prove the efficient use of this spectrum. CITC seeks applications from experienced and qualified Applicants who are capable of providing services to users successfully.
- 2.1.2 The following are the requirements that Applicant must meet:

2.1.2.1 Revenue:

Potential applicants, are required to prove their ability to fund the expenditure needed to establish a BBSS service in Saudi Arabia. Hence, the applicant must submit documented evidence showing relevant ICT sector revenues of at least SAR 25 million per annum for the most recent year for which audited accounts are available;



2.1.2.2 Experience:

CITC requires the applicant or a member of the applicant to submit evidence to demonstrate a minimum of 5 years' experience in the provision of ICT services.

2.2 Information and Documents Required

BBSS license applicants shall provide the following information and documents in Arabic with their application, and a translation in English may be submitted with it. If any discrepancies exist, the Arabic version shall prevail:

- 2.2.1 Description of the proposed service to be provided over the term of the license;
- 2.2.2 Expected service launch date.
- 2.2.3 Projected customer numbers and their expected geographical distribution
- 2.2.4 The Applicant shall also provide a concise description of the proposed approach to:
 - Customer care and after-sales support;
 - $\circ \;\;$ Service performance monitoring; and
 - Customer billing processes.
- 2.2.5 The Applicant shall complete the Frequency Assignment application form available from CITC's website.
- 2.2.6 Applicants shall include sufficient information to demonstrate that they meet or exceed the requirements described in clause 2.1.2.
- 2.2.7 The proposed location in KSA of the proposed hub station(s) to be constructed shall also be identified by the Applicant.
- 2.2.8 The Applicant must hold a commercial agreement to provide satellite capacity that will be used to deliver satellite broadband services in the Kingdom. The Applicant must submit a copy of the preliminary agreement with the proposed satellite capacity provider, include details of the spectrum required to operate the licensed services, and the operational support required, and the term of the agreement, which must be not be less than ten years



2.2.9 Applicants shall provide a letter agreeing to sign the special requirements form at CITC's office which is required before the use and operation of the BBSS service.

3 VSAT License Migration

- 3.1 Existing VSAT licensed service providers in Saudi Arabia may apply to CITC for a BBSS license.
- 3.2 Existing VSAT licensed service providers who have an existing VSAT network and at least three years of VSAT operating experience and who wish to apply to CITC for a BBSS license will be exempt from clause 2.1.2. and 2.2.6 provided that they shall relinquish their VSAT license. Such applicants shall clearly describe their service continuity plans for their VSAT customers at that time which shall be in accordance with CITC statutes.

4 Application Process

- 4.1 Applications for this Class B license may be made using the application form available on CITC's website which shall be signed by the authorized signatory(ies) and accompanied by the following documents:
 - 4.1.1 The information specified in section 2 above.
 - 4.1.2 Certified copies of the original documents authorizing the signatory(ies)
 - 4.1.3 Certified copies of the official identity documents (National ID or iqama) of the authorized signatory(ies) along with the original for verification.
 - 4.1.4 The Applicant shall submit a certified copy of a valid Commercial Registration along with the original for verification in the name of the Applicant which includes a business activity related to Communications or Information Technology.
- 4.2 After CITC has verified that the Applicant has provided all of the required information and the required frequencies are available, the Applicant shall then be requested to:



- 4.2.1 Pay the prescribed fees through the SADAD payment system. Details of the relevant invoice number can be obtained by contacting the CITC Financial Accounts Department at any of the following telephone numbers: 0114618309, 0114618137 or 0114618133.
- 4.2.2 Pay the annual spectrum fees in accordance with the CITC process which is required prior to issuance of the license.
- 4.2.3 Submit the final agreement between the applicant and the satellite capacity provider